



POSTURITE

Posturite Contract Seating





Hybrid working presents an opportunity to review and redesign our office spaces – maximizing the potential they have to deliver a welcoming, engaging, and productive environment for staff.

Our clients are discovering that new hybrid working policies are changing views of what our office spaces need to be.

When designed to be appropriate for a business' requirements, the office environment can offer key benefits that differ from working at home or on-the-go.

Posturite's furniture specialists are here to advise on the most suitable products available to maximize the benefits office space can provide.

Recent Contracts & Capability



Supplied 15,000+ Homeworker Chairs to a major UK based Bank

Supported a partner in delivering 4000+ Homeworker Chairs to home addresses for another major UK based Bank

Won a Defence contract to supply furniture, including chairs, to UK locations

Agreed an ongoing contract to supply contract seating to a global investment bank

Successfully tendered to supply a Central Government Health Department with standard furniture needs, including DSE Task Seating

Ongoing contract to supply a Top 5 global Law Firm with DSE task seating



Why work with us?

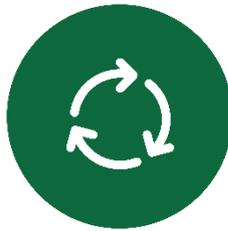
We can work with you to save money when the time comes to replace your office chairs. We guide you through this big decision, and make sure your business really does reap the rewards.

But why choose us?



Independent

We research the market for you, so that you get what's best for your business. We find the right chairs for you and are not committed to specific manufacturers.



Full end-to-end service

We take care of the whole process, from product selection through to our comprehensive after sales services.



Ergonomic Expertise

This is what separates us from the competition. Our team has a wealth of ergonomic knowledge to share with you.



National Coverage

Whether you have one large headquarters, regional offices, or smaller satellite offices, we can help regardless of where you're based.



One chair or one thousand

Whether you need a specific chair for an employee, or thousands of chairs for your entire workforce, we have a solution for everyone.

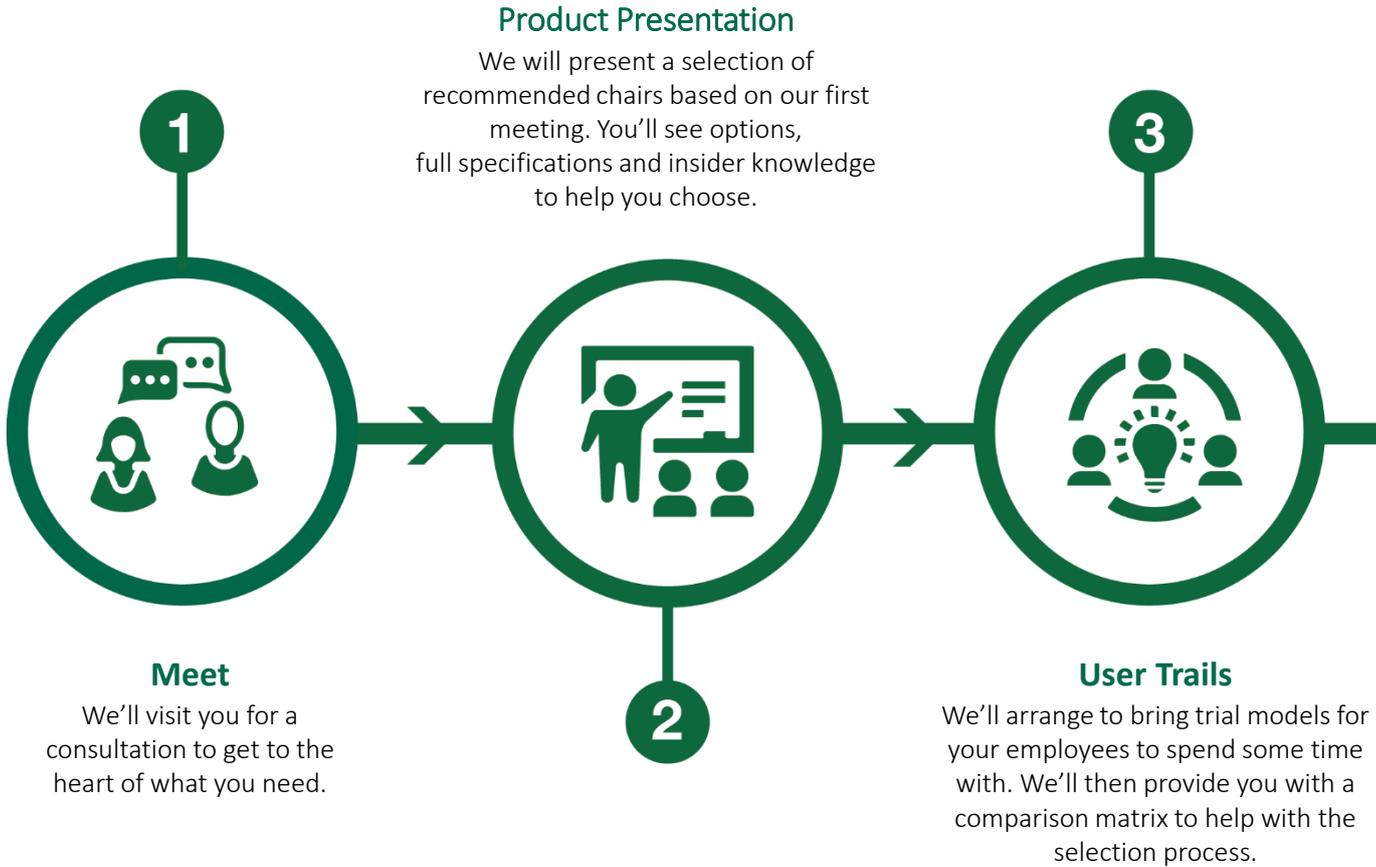


Ongoing support

Our support doesn't just stop once we've completed the installation - we'll support you through the entire life-cycle of your chairs.

Thanks to our strong, long-standing connections within the industry, we're able to organise the best deals for you so you can save money without compromising on quality. After all, office seating is an investment not just in your premises, but in your people too.

Seating Selection Process



Customisation
Want a certain fabric colour? Want to ditch the armrests, or add a headrest? We can discuss all available chair modifications in this meeting.

Full after sales support
Repairs, replacements and ongoing ergonomic support from our experts will be available throughout the lifecycle of your chairs.



Seating Selection Process



Meet

Utilize the expertise of Posturite's Seating Specialists - with their vast degree of knowledge in Ergonomic practices, Task Seating, and Project Management.

The initial meeting will allow us to determine...

- ℘ Project scope
- ℘ Design prompt
- ℘ Functionality requirements
- ℘ Space / Location review
- ℘ Budgets
- ℘ Timelines
- ℘ Reactive chair considerations
- ℘ Removal / Recycling needs
- ℘ Client preferences

As an independent supplier of DSE task seating, Posturite have the capability to reference the entire market before putting forward best value options that meet the specification requirements of our clients.

Our product presentations can go beyond a simple beauty parade, supporting the decision making process with...

- ℘ Independent Ergonomist reviews
- ℘ Functionality / options comparison breakdowns
- ℘ Environmental credential comparison
- ℘ Return on Investment calculations

Consideration of the above will narrow down the options, ensuring the chairs put forward are backed by supporting information.



Product Presentation

Seating Selection Process



User Trials

Posturite will be happy to supply of demonstration units, delivered to the location(s) of choice, and demonstrated to onsite personnel overseeing each trial.

In many situations, chair set up videos can also be utilized to guide trialists in adjusting the chairs appropriately for themselves.

In terms of trial data collection, Posturite can provide...

- 🔗 A customized website link to an online questionnaire
- 🔗 A customized paper based feedback form

Data from these can then be collated and presented in a Chair Trial Results document.

Once a chair has been selected as the preferred choice – it's time to make it fit aesthetically to match the design prompt.

Posturite can provide fabric swatches to assist the selection of a fabric type and colour to best suit the space the chairs will reside.

3D images can also be supplied to help visualise the final design.



Customisation

Seating Selection Process



Delivery and Set-up

Posturite's experienced Project team will work closely with the client to formulate a Delivery Plan.

Posturite will assign an onsite Installation Manager, who will be supported by the required number of Installation Technicians to fulfil each need.

Snagging reports will be completed and damaged items will be replaced in a timely manner.

At Posturite, knowing how to use a chair to get maximum value from it is key to our approach. To support this, we can provide...

- 🔗 Onsite *Walkaround Set Up Service*
- 🔗 Setup videos
- 🔗 Branded learning resources / guides

Posturite are here to help throughout the life of your chairs, and beyond...

It is important to us that clients receive best value from their purchases.

To support this, Posturite can provide...

- 🔗 Assessment of repairs
- 🔗 Warranty requests
- 🔗 Onsite repairs / adaptations (where possible)
- 🔗 Chair Audits
- 🔗 Upcycle / Recycle Services
- 🔗 Ethical Disposal Service
- 🔗 Walkaround Set Up Service
- 🔗 Chair review / Feedback exercise



Full after sale support



What our clients say

"With the help of Posturite we were able to identify the perfect replacement chairs, which we are confident will serve us well for the next 15 years."

FICO

"From the initial enquiry call to receiving the new chairs, the whole process has been speedy and hassle-free. Nothing has been too much trouble: arranging a demonstration of several models, selecting and receiving fabric samples, installation followed up with invaluable and individual training on how best to use the chair."

Holiday Extras

"The team at Posturite are really friendly and fabulous to work with, no pushy sales pitch, just straight forward and honest. We needed to work to a tight schedule and Posturite were very understanding and worked together with us to get the job done"

Waterplus

Vaultex UK have been incredibly happy with the solutions that OE has provided. Not only in helping them choose the right products in the first place, but also in the provision and after sales service offered. 3 years on, Posturite and Vaultex UK are still working together to find suitable solutions for other areas of the business.

Vaultex

The project was a great success, which ran very smoothly, causing minimal disruption to the normal working day of the office. Feedback was universally positive and I'm pleased to say that we did not receive a single request for a return, which proves that the whole project was well planned and executed from start to finish. Posturite were a pleasure to work with, being very helpful, knowledgeable and adaptable throughout the process."

Weil, Gotshal & Manges

"The after-sales support has been exceptional. They helped our staff get familiar with their new chairs with demonstrations and helpful leaflets. Without that kind of hands-on support we wouldn't have made the most of our chairs. Communication has been absolutely flawless. They're incredibly helpful and available whenever we need their expertise."

Yoox Net-a-Porter

From the initial meeting to discuss our needs right through to the delivery and set up of the chairs, every Posturite employee involved demonstrated a professional and proactive approach in helping us find the right solution for our workforce.

Trillium Flow Technologies

Case Study

Weil, Gotshal & Manges



Legal



London



1,000+



Helping clients achieve sophisticated goals and objectives

What we did

We were tasked with replacing 280 office chairs at Weil's London office. To help the company make the right choice we set up a trial and offered comparisons of each model to assist towards a convincing business case. We then delivered the chairs within three weeks and installed them all over one weekend to minimise disruption to business. Our experts then visited staff to help them get the most out of their new chairs. Any unavailable staff were visited at a later date.

Product profile

RH Logic 400

The RH Logic 400 was universally lauded by the trial group. Based on the unique 'two-point principle' of upright posture and active sitting, the chair improves breathing and circulation, and stimulates the muscles. The tilt action ensures that lower back support remains constant, whatever position the user sits in.



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- Mark Aslett, Facilities Officer, Weil



Our goals

- ✓ Improve comfort and support of seating
- ✓ Facilitate staff working extended hours
- ✓ Provide comparison chairs and information
- ✓ Educate staff on health benefits

Case Study

Vaultex



Finance



London



To excel in delivering best-in-class cash management services.

What we did

We carried out a detailed investigation into the way Vaultex's processors worked to see where we could improve things. Through asking the right questions, working with the client and initiating product trials, the appropriate monitor arms and chairs were selected. The monitor arms were installed outside of normal office hours, with minimal disruption. Chairs have been delivered on an ad-hoc basis. In order to gain the full benefits, the users were given advice on their use. Footrests have also been supplied where necessary.

Product profile

Positiv ME task chair

Perfect for a hot desk environment, the Me 600 model additionally offers users a range of customisations making it the perfect chair for any space.

Discus footrest

An ideal solution for workstations with frequent personnel changes due to its ease of operation.

CBS monitor arms

Allows easy adjustment of screens for the most comfortable height.



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Our goals

- ✓ Improve the comfort of Vaultex processors
- ✓ Source appropriate equipment
- ✓ Reduce musculoskeletal disorders
- ✓ Increase employee productivity

Case Study

Yoox Net-a-Porter Group (YNAP)



Retail



Westfield



3500



YNAP is the world's leading online luxury fashion retailer

What we did

Yoox Net-A-Porter recently opened its Tech Hub in London's brand new White City Place business complex. Faced with a blank slate, they wanted to invest in all-new stylish, ergonomic chairs that would reduce the huge amount of time they were spending dealing with DSE issues in the workplace. We were recommended by their occupational health provider Optima Health.

We set Yoox Net-A-Porter up with a selection of eight chairs for trial and helped develop a scoring matrix to make the selection process easier. The HAG SoFi Mesh scored the highest, and we were tasked with delivering and installing 600 of them while construction was in progress. We then spent time with employees making adjustments so the company would really get the most out of their investment.



Product profile

HAG SoFi

The HAG SoFi range was designed in partnership with award-winning agencies Powerdesign and Frost Produkt. The latest mesh high back models combine market-leading technologies and a handsome design to produce not only a place to sit but a tool to actively enhance your experience of working.



Our goals

- ✓ Find a chair that would fulfil all client's brief
- ✓ Reduce the time and cost involved with DSE issues
- ✓ Deliver and install 600 chairs
- ✓ Provide after-sales support and advice



With the Tech Hub we had a blank slate. We wanted to make sure uncomfortable seating was never a problem for anyone. Posturite's support made all the difference. The team worked around our issues and managed so well around all the chaos. Without that kind of hands-on support we wouldn't have made the most of our chairs.

posturite.co.uk

Accreditations

At Posturite we're proud of our achievements, and that includes the accreditations we've worked hard to earn and retain. These accreditations are in recognition of the extremely high standards we achieve in every area of the business, from health and safety, to security and environment.



ISO 9001



ISO 14001



ISO 27001



OHSAS 18001



Working Safely



We choose our external suppliers carefully to make sure they reflect our own exceptional standards. These are just some of their accreditations:



The certificates mounted on the wall are just the start. Our governing bodies provide ongoing support and advice to help us continue to achieve and exceed the highest standards in our industry.



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ISO 9001
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ISO 45001

Certificate Number 5312